

Piramal Finance Delivers 101% YoY PAT Growth in Q2 FY2026

Mumbai, India | 17th October 2025

Piramal Finance Limited ('PFL'), a leading diversified NBFC, today announced its consolidated results for the Second Quarter (Q2) FY2026 ended 30th September 2025. The Company delivered robust growth in profitability and asset under management (AUM), driven by disciplined execution, a "High Tech + High Touch" model and fast-scaling AI-native ecosystem.



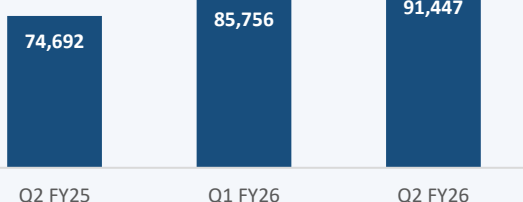
Consolidated Highlights

- **Total Assets Under Management (AUM)** grew 22% YoY to ₹ 91,447 Cr.
- **Growth¹-to-Legacy** AUM mix improved to 94:06, vs 34:66 in FY22.
 - Growth AUM grew 37% YoY to ₹ 85,999 Cr.
 - Retail AUM grew by 36% YoY to ₹ 74,704 Cr, forms 82% of total AUM.
 - Legacy (discontinued) AUM declined 55% YoY to ₹ 5,448 Cr, down 87% since FY22.
- **Consolidated NIM** expanded by 104 bps YoY to 6.1%.
- **Consolidated Profit After Tax (PAT)** up 101% YoY at ₹ 327 Cr, vs 163 Cr in Q2 FY25.
 - **Consolidated Profit Before Tax (PBT)** at ₹ 330 Cr, led by **Growth business PBT*** of ₹ 344 Cr.
 - **Growth Business RoAUM*** increased to 1.7% from 1.1% in Q2 FY25, driven by lower opex-to AUM.
- Consolidated **GNPA** at 2.6% with **NNPA** ratio at 1.8%.
- **PEL-PFL merger** successfully completed in September 2025. PFL stock to list in November, subject to regulatory approvals.
- **Networth** of ₹ 27,447 Cr with **strong liquidity** of ₹ 7,238 Cr (7% of total assets) in cash and liquid investments.

Total AUM

In INR Cr.

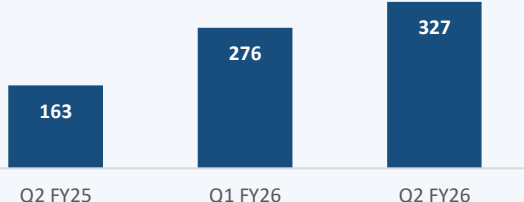
▲ +22% YoY ▲ +7% QoQ



Consolidated PAT

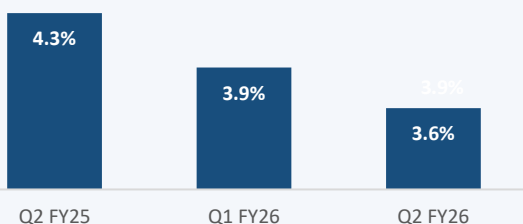
In INR Cr.

▲ +101% YoY ▲ +18% QoQ



Growth business Opex to AUM

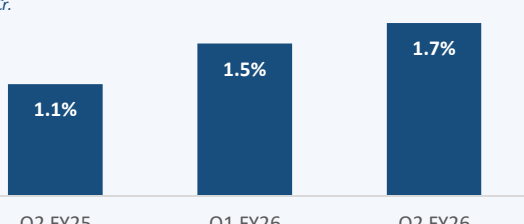
▼ +74 bps YoY ▼ +34 bps QoQ



Growth business RoAUM

In INR Cr.

▲ +51 bps YoY ▲ +15 bps QoQ



Anand Piramal, Chairman, Piramal Finance Ltd., said, “Over the last few years, we have transformed into one of India’s leading and fastest-growing upper-layer NBFCs, with a total AUM of over ₹ 90,000 Cr. We are privileged to have served over 5 million customers and disbursed over 2.5 million life-changing loans across underserved segments such as affordable housing and MSMEs. As we look ahead, our goal is to deliver a balanced outcome in growth, profitability and risk over the next three to five years and beyond. We continue to invest strategically – expanding branches and embedding AI and analytics across operations to double our AUM to more than Rs. 1.5 lakh crores in 3 years from FY25 to FY28.

Our priority in the next few years is to grow profits steadily, while achieving a sustainable RoAUM north of 3% in steady state. This quarter reflects healthy momentum, and with a favourable macro backdrop, we expect growth to accelerate in the second half of FY26.”

Key Business Highlights

Growth Business – Retail Lending

- **AUM**
 - Retail AUM grew 36% YoY to ₹ 74,704 Cr.
 - Secured loans form 78% of Retail AUM.
 - Mortgage² AUM grew 37% YoY to ₹ 50,834 Cr - 68% of Retail AUM and 56% of total AUM.
- **Disbursements**
 - Quarterly disbursements grew 36% YoY to ₹ 10,954 Cr.
 - Disbursement yields stable at 14.5%.
 - Mortgage disbursements grew 29% YoY to ₹ 6,017 Cr.
 - Cross-sell stood at 27% of unsecured disbursements and 11% of retail disbursements.
- **Asset Quality**
 - 90+ DPD³ remains steady at 0.8% for overall Retail AUM.
- **Cost Efficiency**
 - Opex-to-AUM reduced by 260 bps over the last 10 quarters to 3.9%.
- **Scale and Reach**
 - 518 branches across 429 cities in 26 states.
 - Customer franchise expanded 23% YoY to 5.2 mn.

Growth Business – Wholesale 2.0[^] Lending

- **AUM**
 - Wholesale 2.0 AUM grew 43% YoY to ₹ 11,295 Cr.
- **Disbursements**
 - Quarterly disbursements up 11% YoY to ₹ 2,043 Cr.
 - Repayments (including pre-payments) received worth ₹ 1,165 Cr in Q2 FY26.
 - Effective Interest Rate (EIR) at 14.5% with average ticket size of ₹ 71 Cr.
- **Asset Quality**
 - Repayments at 57% of disbursements in Q2 FY26, reflecting strong portfolio performance.

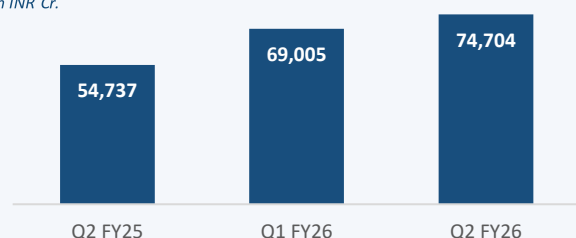
Liability Management

- Average borrowing cost (8.93%) down 19bps QoQ to below 9% after 5 quarters.
- We continue to actively diversify our borrowing mix with mutual funds, securitization and international borrowings.
- Our ALM is well-matched with positive gaps across all buckets.

Retail AUM

In INR Cr.

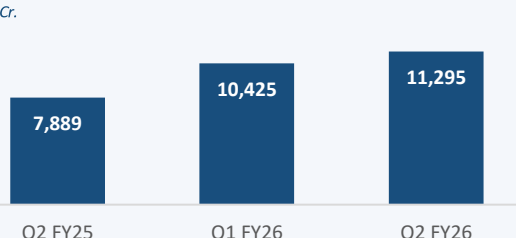
▲ +36% YoY ▲ +8% QoQ



Wholesale 2.0 AUM

In INR Cr.

▲ +43% YoY ▲ +8% QoQ



Consolidated Profit & Loss:

(In ₹ Cr., unless specified)

Consolidated Income Statement	Q2 FY26	Q2 FY25	YoY %	Q1 FY26	QoQ %	H1 FY26	H1 FY25	YoY %
Interest income	2,702	2,198	23%	2,504	8%	5,206	4,209	24%
Less: Interest expense	1,570	1,317	19%	1,494	5%	3,064	2,522	21%
Net interest income	1,132	881	29%	1,010	12%	2,142	1,687	27%
Fee & commission	121	102	18%	114	6%	235	211	11%
Dividend	9	32	-72%	15	-38%	24	32	-25%
Others	67	123	-46%	98	-32%	165	181	-9%
Other income	196	257	-24%	227	-14%	424	424	0%
Total income	1,328	1,137	17%	1,237	7%	2,566	2,111	22%
Less: Operating expenses	813	741	10%	812	0%	1,625	1,444	13%
Pre-provision operating profit (PPOP)	515	396	30%	425	21%	940	666	41%
Less: Loan loss provisions & FV loss / (gain)	248	240	3%	202	23%	451	270	67%
Profit before tax & associate income	267	156	71%	223	20%	490	396	24%
Add: Associate income	63	34		78		141	42	
of which: Alternatives	87	52		70		157	66	
Pramerica Life Insurance	(24)	(18)		9		(15)	(24)	
Profit before tax	330	190	74%	301	10%	631	438	44%
Less: Current & deferred tax	(78)	27		25		(53)	94	
Add: Exceptional expense ⁴	(81)					(81)	0	
Reported net profit after tax	327	163	101%	276	18%	603	344	75%

Notes: (*) Based upon proforma business wise P&L.

(^) Wholesale 2.0 refers to loans sanctioned under new Real Estate and Corporate Mid-Market Loans (CMML) from FY22 onwards.

(1) Growth business refers to Retail and Wholesale 2.0.

(2) Mortgage comprises Housing and LAP loans.

(3) 90+ DPD delinquency = 90 to 180 days DPD (% of average AUM).

(4) One-time exceptional expense includes merger-related expenses (₹ 60 Cr), and a one-off tax expense (₹ 21 Cr).

About Piramal Finance Limited:

Piramal Finance Limited (formerly Piramal Capital & Housing Finance Limited) is one of India's fastest-growing Upper Layer NBFCs, having served over 5 million customers across 26 states today. Its Assets Under Management (AUM) stands at over ₹90,000 crore, powered by a distinctive Phygital model that blends high-touch engagement across 13,000+ pin codes with high-tech solutions such as machine learning models, agentic AI tools, and real-time dashboards.

In retail lending, Piramal Finance meets the credit needs of emerging India through home loans, loans against property, used car loans, personal loans, digital loans, and small business loans - primarily catering to metro-adjacent, semi-urban, and rural markets. In wholesale lending, the company offers asset-backed, data-driven solutions across real estate and non-real estate sectors, with a focus on mid-segment residential projects and capital solutions for mid-market corporates.

With its AI-powered platforms, digital-first approach, and pan-India reach, Piramal Finance is committed to becoming the lender of choice for semi-urban and rural India, driving inclusive growth and expanding access to affordable credit.

For more information visit: [Piramalfinance.com](https://piramalfinance.com)

Follow us on [Facebook](#), [Twitter](#), [LinkedIn](#), [Instagram](#), [YouTube](#)

For Media Queries:

Mihir Mukherjee
Head – Corporate Communication
mihir.mukherjee@piramal.com

For Investors:

Ravi Singh
Head - Investor Relations, Strategy and Sustainability
singh.ravi@piramal.com